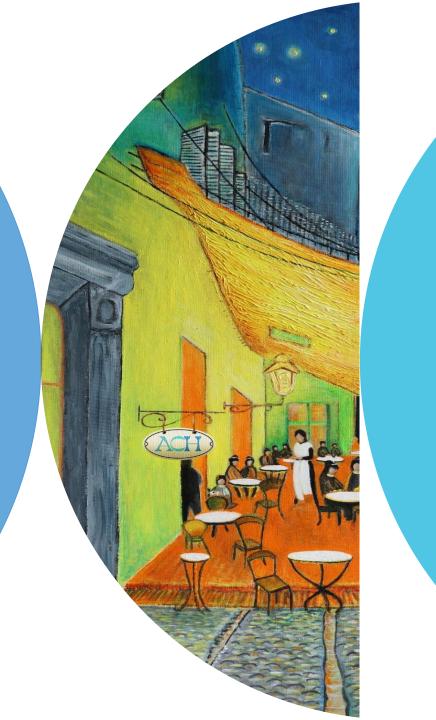
R-A-P-P-E-R FA / IR Services (S-O-L-A-R)

We facilitate our clients to adopt Agile and Creative methods for valuation improvement, and reaching their new Horizon of business success!





GOALS

- Define uniqueness and build differentiated competitiveness
- Improve both the short-term and long-term valuation
- Leverage government funds
- Collaborate with education institutes research resources
- Get Strategic investors





Review 🚟

- Financial Review: Reviewing financial statements, budgets, and financial controls to ensure accuracy, compliance, and transparency
- Value Chain Review: Assessing the value chain, operational processes, systems adoption, to identify areas for competitive edges development
- Investor Relations Review: Evaluating the investor relations practices, including communication strategies, investor presentations, and due diligence folder

Analyze

- Financial Analysis: Conducting a comprehensive financial analysis to evaluate financial performance, profitability, cost planning, liquidity, solvency ratios, and fund requirements.
- Market Analysis: Assessing market trends, customer behavior, competitive landscape, and growth opportunities and the potential risks.
- IP Analysis: Evaluating intellectual property portfolio, including patents, trademarks, and trade secrets, to assess their value, uniqueness, and level of protection.





 Valuation Improvement Strategy: Developing strategies to enhance valuation through financial performance optimisation, market expansion, and intellectual property management.

Government Funding Strategy: Proposing a strategy to leverage government funds by identifying funding programs, preparing grant proposals, and maximising the potential for funding success. (Marketing, R&D, IP & Patent)



 Strategic Investor Strategy: Developing a strategic plan to attract strategic investors, including investor targeting, pitch development, and relationship-building strategies.

Plan 🗋

- Financial Plan: Develop a comprehensive financial plan for the Company, which will serve as the basis for valuation and investor review. This plan will include projected financial statements, revenue forecasts, expense budgets, and cash flow analysis. It will provide a roadmap for financial success and guide strategic decision-making.
- Investment Deck: Create a compelling Investment
 Deck that presents the Company's business model, market potential, growth strategy, and unique value
 proposition. This deck will be designed to attract
 investors and provide them with a clear
 understanding of the investment opportunity.



Plan

- Valuation Report: Prepare a concise Valuation Report that provides an assessment of the Company's value. This report will utilize the financial plan and recognized valuation methodologies to estimate the company's worth. It will provide investors with an indication of the investment potential.
- IP & Patent Development Plan: Develop a strategic plan to enhance the uniqueness of the Company's technology and protect its intellectual property. This plan will involve analyzing the existing IP portfolio, identifying patentable inventions, and implementing measures for trade secret protection.





Execute 🖾

- Investor Relations Management: Provide ongoing support in managing relationships with investors.
- Government Funding Management: This involves tracking deadlines for funding opportunities, identifying applicable government programs, preparing and submitting necessary documentation, and ensuring compliance with program requirements. By effectively managing the government funding process,



Execute 🖾

- DD Folder Management: Assist in managing the Due Diligence (DD) folder, which contains essential documents and information required during the due diligence process.
- Workshop: Workshop for the team for the alignment of the strategic plans' execution.

Refine 🗲

 Drive regular refinement of the plans and executions (meeting, workshop & updated plan)





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